

# Yazbeck O. Sarkees

## Supply Chain Management Executive

Quality-driven and accomplished professional with extensive experience in building robust supply chain strategies/solutions to mitigate costs while maximizing high levels of operational efficiency across Ecommerce environments

- Proven track record of leading supply chain/logistics/transportation/procurement processes and implementing cost-effective measures
- Demonstrated expertise in conducting comprehensive data analysis to drive continuous improvements in the supply chain
- Proficient at leveraging interpersonal, communication and negotiation skills to lead/partner with internal/external/cross-functional stakeholders, vendors, clients and service providers
- Adept at training, coaching, leading and mentoring high-performance teams to ensure continuous performance improvement
- Possess strong strategic planning skills for building and sustaining a world class supply chain
- Technology skills for TMS, WHS and ERP

## Areas of Expertise

- Data Analytics
- Cost Control & Reduction
- Negotiation
- Ecommerce B2B and B2C
- Client Relations
- Carrier Relations
- 3pl Relations
- Team Building & Leadership
- Cross-Functional Collaboration

## Career Experience

**Niagara University, Niagara University, NY**

**2017 – Present**

**2023 – Present:** Faculty Fellow of Supply Chain Management - Holzschuh College of Business Administration, Department of Management

**2017 – 2023:** Adjunct Professor – Holzschuh College of Business Administration, Department of Management

Teach Procurement and Supplier Management, Operations and Supply Chain Management, Management Principles, Supply Chain Logistics, Transportation Systems by demonstrating communication, leadership and subject matter expertise

- Create lectures to include examples based on my experience that complements textbook academia lessons, while coordinating with students to teach supply chain/logistics
- Student Advisor
- Mentor students to transition from University to jobs

**Ceva Contract Logistics (Ceva acquired Ingram Micro Commerce), Williamsville, NY****2022 – 2023**

Sr. Transportation Manager – Carrier and Customer Relations and Ecommerce Solutions

Evaluate new client proposals, onboard new clients and client facing supply chain sme, to include recommending and executing long-term end-to-end Ecommerce solutions. Negotiate cost savings/mitigation in carrier contracts. Coordinate multiple tasks with various departments, to include finance, customer service, operations and IT

- Manage transportation relationships, across all modes, for a book of business in excess of \$100M annually that is a key component of our overall supply chain services offerings
- Integral part of transition team for carriers, contracts, systems, processes and clients from Ingram Micro to Ceva
- Client facing supply chain sme to include developing short and long term operational/transportation/Ecommerce end to end supply chain strategies/solutions, transportation rate cards and daily tactile support to include claims and freight audit/payment that drives savings for clients while maximizing margin for Ceva

**Ingram Micro, Williamsville, NY****1996 – 2022**

Sr. Transportation Manager, Commerce North America, 3rd Party Logistics/eCommerce

Managed transportation, logistics, supply chain and Ecommerce services both inbound and outbound for all clients of Ingram Micro Commerce by leveraging exemplary aptitude in all areas. Established and fostered robust professional relationships involving all modes of transportation by exhibiting excellent negotiation and communication skills

- Lessened back log of claims by 75% and improved on-time processing and payment by 60%.
- Administered claims reduction and claim process efficiencies for managing carrier claims by reducing back-log of claims by 90% within 6 months and claims processing to be current within 3 months
- Designated in multiple positions within Ingram Micro, including multiple Analyst Positions, Sr Program Manager; Carrier Relations for Small Parcel, Mail, LTL, TL, White Glove and HWA; Claims; Ecommerce client facing

**Education****Master of Business Administration, Major in Management**

Niagara University, Niagara University, NY

**Bachelor of Science in Mathematics**

Niagara University, Niagara University, NY