

KRISTINE PRINCIPE, Ph.D.

EDUCATION:

<u>Institution and Location</u>	<u>Degree</u>	<u>Year</u>
University of Notre Dame South Bend, Indiana	B.B.A. Finance	1988
Emory University Atlanta, Georgia	Ph.D. Economics	1996

DISSERTATION: “An Analysis of Hospital Behavior in Florida: 1990-1993.”
(Chairman: Paul Rubin, Ph.D.)

RESEARCH INTERESTS: Health Economics, Industrial Organization, Consumer Behavior, and
Law and Economics, Catholic Social Teaching

TEACHING EXPERIENCE:

2017- present Associate Professor of Economics, Niagara University, Niagara University, NY

2011-2017 Assistant Professor of Economics, Niagara University

2008-2011 Full-time Contract Assistant Professor of Economics, Niagara University (Non-tenure track)

Courses taught at Niagara

Undergraduate Courses: Principles of Microeconomics, Principles of Macroeconomics, Health Economics, Introduction to Economics, Intermediate Microeconomics, Business Statistics II, Business Strategy and Policy Problems, Law & Economics

MBA Courses: Health Policy, Strategic Management in Healthcare Organizations, Public Finance in Healthcare Organizations

2007- 2008 Instructor, Division of Social Sciences, Niagara County Community College, Sanborn, New York.

Undergraduate Courses: Principles of Macroeconomics, Principles of Microeconomics,

2004– 2007 Adjunct Professor, Department of Economics and Finance, Canisius College, Buffalo, New York.

Undergraduate Courses: Principles of Macroeconomics, Principles of Microeconomics

1997-1998 Assistant Visiting Professor, Department of Economics, Emory University, Atlanta, Georgia.

Undergraduate Courses: Health Economics and Introduction to Macroeconomics

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- 1993-1995 Adjunct Instructor, Division of Health Policy and Management, Rollins School of Public Health at Emory University, Atlanta, Georgia.
MPH Course: Health Accounting and Finance
- 1991-1994 Teaching Assistant, Department of Economics, Emory University, Atlanta, Georgia.
Undergraduate Courses: Introduction to Macroeconomics, Introduction to Microeconomics, Introduction to Statistical Methods, and Stocks, Bonds, and Capital Markets

PEER REVIEWED PUBLICATIONS:

Tidemann, Krieg and Kristine Principe, (Fall 2020) “Three Ethical Criteria for Evaluating the Humanity of Economic Systems.” *Faith & Economics*. 76, 43-58.

Principe K., & Rensel, A. (2020) “Learning while testing: Using the Immediate Feedback Assessment Technique in core business courses,” *Journal on Excellence in College Teaching*: 31(2), 95-112.

Principe, Kristine "Pope Francis, *Evangelii Gaudium*, and American Capitalism," *Journal of Vincentian Social Action*: 2017 Vol. 2: Issus. 2, Article 9.

Kristine Principe, “Creating “Reflective Practitioners”: Fostering Connective Learning In an Accelerated MBA Health Policy Management Course,” *Journal of the Academy of Business Education* Spring 2016: 17: 79-94.

Kristine Principe, Ann Rensel, and Tenpao Lee, “The Impact of IT System Support on Hospital Technical Efficiency Over Time,” *International Journal of Strategic Management* 2013: 13(3): 93-100.

Kristine Principe, E. Kathleen Adams, Jenifer Maynard, and Edmund R. Becker, “The Impact of the Individual Mandate and Internal Revenue Service Form 990 Schedule H on Community Benefits From Nonprofit Hospitals,” *American Journal of Public Health*, Feb. 2012: 102 (2).

Joseph Eisenhauer and Kristine Principe, “Measuring Aversion to Health Risks,” *Journal of Economics and Behavioral Studies*, Feb. 2012: 4(2): 96-107.

Kristine Principe and Joseph Eisenhauer, “Fulfilling Our Mission: Incorporating Catholic Social Teaching into the Core Business Curriculum,” *Journal of Jesuit Business Education*, July 2012: Volume 3.

Kristine E. Principe and Joseph G. Eisenhauer, “Gift-Giving and Deadweight Loss,” *Journal of Socio-Economics* March 2009: 38(2) 215-220. **Lead Article**

Joseph G. Eisenhauer and Kristine E. Principe, “Price Knowledge and Elasticity,” *Journal of Empirical Generalizations in Marketing Science* 2009: 12(2).

Edmund R. Becker, Kris Principe, E. Kathleen Adams, and Steven M. Teutsch, “Returns on Investment in Public Health: Effect of Public Health Expenditures on Infant Health, 1983-1990,” *Journal of Health Care Finance* 1998: 25(1) 5-18.

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Kimberly D. Elsbach, Robert I. Sutton, and Kristine E. Principe, "Averting Expected Challenges Through Anticipatory Impression Management: A Study of Hospital Billing," *Organization Science* 1998: 9(1) 68-87.

BOOK REVIEWS IN PEER REVIEWED JOURNALS

Principe, Kristine, Review of Discrimination and Disparities by Thomas Sowell, in *Faith & Economics* 74 (Fall 2019).

Principe, Kristine, Review of The Moral Case for Profit Maximization by Robert White, forthcoming in *Faith & Economics*.

PRESENTATIONS:

"Transformative Reimagination: A Framework for a Vincentian College of Business," with Madhurima (Rima) Bhattacharyay and Krieg Tidemann, 29th Annual International Vincentian Business Ethics Conference, Thursday October 20, 2022 (online). **Recipient of the Patrick Primeaux Best Paper Award.**

"A Moral Equilibrium: The Ethical Duties on Participants in Market Exchange," with Krieg Tidemann, 28th Annual International Vincentian Business Ethics Conference, Thursday October 21, 2021 (online).

"Three Ethical Criteria for Evaluating the Humanity of Economic Systems," with Krieg Tidemann, American Enterprise Institute's Initiative on Faith and Public Life's 2021 Faculty Retreat Colloquium, January 9, 2021 (online).

"Team Based Learning While Testing in Undergraduate Business Courses," with Ann Rensel, poster presentation, Lilly Conference – Austin, Texas- January 9-11 2020.

"The Consumer and the Corporation: How Has (Should) Catholic Social Responsibility Evolved?" with Patrick Flanagan, 26th International Vincentian Business Ethics Conference 2019, October 24-26, 2019, Dublin, Ireland.

"Team Based Learning While Testing: Using the Immediate Feedback Assessment Technique in a Cooperative Setting in Intermediate Microeconomics," poster presentation, American Economic Association Annual Meeting, January 5 2019, Atlanta, GA.

"Economics and Ethics: The Impact of Government Integrity on Macroeconomic Performance," 25th Annual International Vincentian Business Ethics Conference, October 25 – 27 2018, New York, New York.

"Learning While Testing: Using the Immediate Feedback Assessment Technique in Economic Principles Courses," poster presentation, American Economic Association Annual Meeting, Jan. 6, 2018, Philadelphia, PA.

“Does Mission Impact Health? The Provision of Community Benefit Services by Catholic Hospitals?” 24th Annual International Vincentian Business Ethics Conference October 26-28, 2017, Chicago, IL.

“Immediate Feedback: Experiments in Turning a Test into a Student Learning Opportunity,” 15th Annual Niagara University International Conference on Teaching and Learning, Jan. 11-12, 2016.

“Creating ‘Reflective Practitioners’: Fostering Connective Learning in an Accelerated Course,” 14th Annual Niagara University International Conference on Teaching and Learning, January 7-8, 2015.

“Disruptive Innovation: Changing the Face of Healthcare Delivery,” invited presentation for the Niagara University Healthcare Symposium, co-sponsored by the Healthcare Executive Forum Inc. April 21, 2015

“How Real is the Buffalo Renaissance? Innovation in Healthcare,” invited presentation for the Niagara University Delta Epsilon Sigma symposium, “How Real is the Buffalo Renaissance?” December 5, 2014, Niagara University.

“Creating ‘Reflective Practitioners’: Fostering Connective Learning in an Accelerated Graduate Health Policy Course,” Association of University Programs in Health Administration (AUPHA) Annual Meeting, Poster Session, June 18-21, 2014 San Antonio, Texas.

“What Can We Do To Improve Population Health?,” invited presentation for the Niagara University Healthcare Symposium, co-sponsored by the Healthcare Executive Forum Inc., the Healthcare Financial Management Association, and Catholic Health Systems, May 2, 2014.

“Too Much Technology? What Technological Tool Most Impacts Student Learning?” 13th Annual Niagara University International Conference on Teaching and Learning, January 7, 2014

“Perception versus Performance: Evaluating the Effectiveness of Clickers in a Principles of Microeconomics Course,” with Kimberly Vona, Niagara University Student, 12th Annual Niagara University International Conference on Teaching and Learning, January 8, 2013

“Incentivizing Obesity? National Trade Policy and Health,” with Jay Walker, Southern Economic Association Meeting, November 25, 2013.

“Ethical Behavior and Financial Viability Can Co-Exist! The ACO,” invited presentation for the Niagara University Healthcare Symposium, co-sponsored by the Healthcare Executive Forum Inc., the Healthcare Financial Management Association, and Catholic Health Systems, November 14, 2012

“The Relationship Between Health Information Technology and Hospital Quality” with Ann Rensel, 2012 Workshop on Health Information and Economics, Washington, DC, Oct. 2012.

“The United States Economy: How Did We Get Here? What Can You Expect?,” invited presentation with Jim Kling and Bob Kane, sponsored by the Niagara University Chapter of Delta Epsilon Sigma, November 1, 2011.

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“Let’s Talk About Teaching: A Conversation Among Collegiate Colleagues About Teaching,” with Dianne McCarthy and Barbara Burns, 5th Annual Teaching and Learning Conference, SUNY Fredonia, August 15, 2011.

“Fulfilling Our Mission: Incorporating Catholic Social Teaching into the Core Business Curriculum,” 14th Annual Colleagues in Jesuit Business Education Conference, Xavier University, July 7-9, 2011

“The Relationship Between Health Information Technology and the Provision of Community Benefit by Not-for-Profit Hospitals,” with Ann Rensel, 2010 Workshop on Health Information and Economics, Washington, DC, Oct. 2010.

“The Use of Early Integrative Learning to Improve Student Readiness for the Capstone Business Course, The Business Research Consortium of Western New York Annual Conference, St. John Fisher College, Rochester, New York, April 2009.

“The Use of Early Integrative Learning in Economics and Statistics” Niagara University International Conference on Teaching and Learning, Niagara University, New York, January 8-9, 2009.

“Is It Better to Give Than to Receive? The Deadweight Loss of Gift Giving,” The Business Research Consortium of Western New York Annual Conference, Niagara University, Niagara University, New York, April 4-5 2008.

Session Chair, Plenary Session on Healthcare, New York State Economics Association 59th Annual Conference, Siena College, Loudonville, New York, September 29-30 2006.

“The Impact of Hospital Competition and Market Structure on a Private Hospital’s Medicaid Share,” New York State Economics Association 59th Annual Conference, Siena College, Loudonville, New York, September 29-30 2006.

“Hospital Market Structure, Behavior and Prices: An Analysis of Florida Hospital Markets,” New York State Economics Association 58th Annual Conference, Geneva, New York, October 7-8, 2005.

“Effects of Market Structure on Hospital Profit Margins and Behavior in Florida, 1990-93,” Southern Economics Association 68th Annual Conference, Baltimore, Maryland, November 8-10, 1998.

FUNDED RESEARCH:

“Team Based Learning While Testing: Using the Immediate Feedback Assessment Technique in a Cooperative Setting in Undergraduate Business Courses,” with Ann Rensel, Niagara University Committee on College Teaching and Learning; Spring 2018

“Evaluating the Impact of Prior Exposure to Standard Multiple Choice Assessment on the Effectiveness of the Immediate Feedback Assessment Technique,” with Ann Rensel, Niagara University Committee on College Teaching and Learning; Spring 2015

“Incentivizing Obesity: National Trade Policy and Health,” with Jay Walker, Niagara University Research Council Summer Stipend; Summer 2013

“Evaluating the Relative Effectiveness of Online Homework and Personal Response Devices (Clickers) on Student Exam Performance in a Microeconomics Course,” Niagara University Committee on College Teaching and Learning; Summer 2012

“Identifying Efficient Providers: An Analysis of the Relationship Between Hospital Market Structure and Price-Cost Margins,” Health Care Financing Administration Dissertation Fellowship Grant; March 1995- March 1996.

"An Analysis of Hospital Finance Departments," funded by the Emory University Center for Ethics in Public Policy and the Professions; June 1994-August 1994.

"A Legal and Economic Analysis of Relationship Marketing," funded by the Emory University School of Business Center for Relationship Marketing; March 1994-June 1994.

STUDENT THESIS COMMITTEES

Chair, Master’s Thesis, Master of Arts- Interdisciplinary Studies, Arleen Downer, “Canadian Complex Continuing Care Reformation Narrative,” defended 11/21/21.

Member, Dissertation Committee, Ph.D. in Leadership & Policy, David Ceglie, “A Mixed Methods Phenomenological Understanding Of The Relationship Between Ceo Servant Leadership, CEO Values And Organizational Culture In Ontario Catholic Healthcare Organizations,” proposal defense, December 2021.

Member, Dissertation Committee, Ph.D. in Leadership & Policy, Zuher Ismail, “Leading Through Crisis: A Case Study Of Health Leadership During Crisis,” proposal defense, December 2021.

Member, Undergraduate Honors Thesis Committee, Hope Ciotuszynski, “How to Measure Good: An Analysis of E.S.G. Ratings,” defended December 2021.

SERVICE

University

Current Service

Fall 2022-present: Member of the Promotion and Tenure Committee

Fall 2022- present: Member of the Medical RFP working group to evaluate the University’s TPA provider

Fall 2019-present: Member of the University Mission Committee

Spring 2017- present: Organizing Committee for the annual Vincentian Business Ethics Conference
Annual conference co-hosted with St. John’s and DePaul

Fall 2011- present: Liaison- Economics courses, Niagara University Senior Term Enrichment Program (NUSTEP)

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Past Service

Fall 2013- Fall 2021: Committee on College Teaching and Learning (CCTL), Committee Co-Chair since 2014

Spring 2020-Fall 2021: Academic Integrity Board Co-Chair

Fall 2019-Spring 2020: Community of the Workplace Day of Service Sub-Committee Co-Chair

Fall 2017- Spring 2020: Member of the Academic Senate

Fall 2019-Spring 2020 Senate Academic Policy Committee co-chair

Summer 2019: Search Committee, Instructional Support Position

Fall 2012- Fall 2019: Academic Integrity Board Ombudsman

Fall 2016-Spring 2018: Member of the University Planning Committee

Fall 2015-Spring 2018: Member of Faculty Athletics Advisory Committee

Spring 2015- Spring 2016: Committee on Middle States Accreditation Report

- Contributed to the writing of the report documenting adherence to Standard III, “Design and Delivery of the Student Learning Experience”

Fall 2013: Search Committee- Director of Institutional Research

Summer 2013-Fall 2013: Search Committee- Director of Financial Aid

College of Business

Fall 2021-Present: Associate Dean, Associate Dean of Curriculum & Program Development

Fall 2018- Fall 2021: Graduate Committee; Chair Fall 20-Spring 21

Fall 2015-Spring 2018: Quality Assessment Committee

Fall 2014- Fall 2015: Director, Masters of Health Administration

Summer 2012- Spring 2014: Masters of Health Administration (MHA) development

Fall 2014: Search Committee- Assistant Director for Graduate Business Programs

Fall 2013- Spring 2015: College of Business Curriculum committee

Fall 2012- Spring 2013: MBA committee

Fall 2011 Member, Planning Committee, “Exploring the Elements of the High Performing Health System: The Next Generation of Healthcare Service Delivery,” a symposium jointly

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sponsored with Niagara University and Catholic Health Systems, January 11, 2012.

2010-2011 Member, Quality and Assessment Committee

2008-2010 Member, Curriculum Committee, Niagara University

Department of Economics and Finance

Fall 2020-Spring 2021: Chair, Search committee for Economics Faculty position

Fall 2018-Spring 2019: Chair, Search committee for Economics Faculty position

Fall 2017-Spring 2018: Chair, Search committee for Economics Faculty position

Fall 2017: Interim Chair

Fall 2014: Co-Faculty Advisor, Niagara University Federal Reserve Challenge Team

Fall 2011-Spring 2012: Member, Search Committee for Economics faculty position

Fall 2008-Fall 2010 Faculty Advisor, Niagara University Federal Reserve Challenge Team

Community

2018- 2021: Chair, St. Mary's School Board of Limited Jurisdiction; Swormville, NY

2016- present: Member, St. Mary's School Board of Limited Jurisdiction; Swormville, NY

Spring 2015- Spring 2016: Member of the Niagara Falls "Way to Wellville" team

- Working with the Create a Healthier Niagara Falls Collaborative on a housing initiative to increase the percentage of home ownership in the city of Niagara Falls
 - Creating a business plan to illustrate the positive return on investment and reduction in local healthcare expenditures from increased home ownership
 - Researching the use of time-banking to facilitate home maintenance

2010 Judge, Federal Reserve Bank of New York Challenge, High School Competition

HONORS AND AWARDS:

2020 College of Business, Outstanding Teaching Award

2014 College of Business, Outstanding Service Award

2011 Inducted, Omicron Delta Epsilon

2009 Inducted, Beta Gamma Sigma

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1994 Research Fellow, The Emory University Center for Ethics in Public Policy and the Professions

1992 American Jurisprudence Award for Legal Writing and Research, Emory University School of Law

JOURNAL REVIEWER

American Journal of Public Health

BRC Academy Journal of Business

Health Systems

Managerial and Decision Economics (1996-1998)

Medical Care.

Designated an “Exceptional Reviewer” for 2006-2007

PROFESSIONAL EXPERIENCE:

1996-1997 Consultant, “Measuring the Impact of Public Health Expenditures,”
Prevention Effective Activity, Epidemiology Program Office, Centers for
Disease Control and Prevention, Atlanta, Georgia.

1989-1990 Financial Auditor, Congress Financial Corp., Atlanta, Georgia.

1988-1989 Financial Analyst, GE Capital Corp., Chicago, Illinois.